# agenda

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| **ReStore Committee Meeting** | June 12th, 2018 |
| Kirkpatrick Bank | 3:00-5:00 |

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| Meeting called by |  |
| Attendees: |  |

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| **ReStore Happenings** |  |  |
| **Staff News** | Moved Ronnie to F/T effective 6/11/18 from P/T.  Hired Joanna to replace Leslie after moving her to Construction Volunteer Coordinator.  Dylan trained as driver and now have 2 trucks running 6 days a week effective 6/11/18. |  |
| **Donations Update** | 1404 donation drop offs ($71,485 est. value)  180 donation picks ($50,395 est. value) |  |
| **Financial Review:** | May. = $159,119.70 Budget was $168,500  UBIT= 11.66 %/12.49 % FY  Campaign $1383.21 Scrap $3859.80  Net profit end of Nov. ($42,952.80); Dec. ($24,512.68): Jan. ($5,711.06); Feb. +$7,737.90; Mar. +$10,383.63; April +$19,759.40; May +17,664.23  From 1/1/18 thru yesterday we are averaging $6085 in sales/day. |  |
| **Store Changes:** | Using shelving from Gordman’s to improve look of lighting dept.  Researching ways to improve look of floors.  Paint interior walls is next big project. |  |
| **Paint Care:** | We have started the Paintcare program. In the last week of May we sold approx. 96 gallons of paint which will translate into $56 of additional income. We estimate this will turn into an additional $500-750 of income a month and bring 75-100 more customers into the store on a weekly basis. |  |
| **Additional Discussion:** |  |  |

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