

PIKES PEAK HABITAT FOR HUMANITY
Profit & Loss Budget Performance - Combined
October 2019

	Oct 19	Budget	Jul - Oct 19	YTD Budget	Annual Budget	YTD Notes
Ordinary Income/Expense						
Income						
4000 - Contributions/Donations						
4010 - Individuals	14,564.24	12,750.00	50,993.34	55,000.00	225,000.00	
4020 - Corporations	3,240.99	500.00	20,024.60	57,000.00	278,000.00	Real Estate Build appeal is behind plan
4030 - Religious Institutions	0.00	1,750.00	4,250.00	4,000.00	24,000.00	
4035 - Community Groups	1,250.00	1,250.00	5,089.00	5,000.00	15,000.00	
Total 4000 - Contributions/Donations	19,055.23	16,250.00	80,356.94	121,000.00	542,000.00	
4045 - Grants						
4050 - Government Grants	4,166.66	4,200.00	12,207.98	15,400.00	421,000.00	CB Grant
4055 - HFH CO & HFHI Grants						
4056 - Contra - HFH CO & HFHI Fees	0.00	0.00	0.00	0.00	-500.00	
4055 - HFH CO & HFHI Grants - Other	978.00	0.00	978.00	0.00	0.00	
Total 4055 - HFH CO & HFHI Grants	978.00	0.00	978.00	0.00	-500.00	
4080 - Corporate Grants	0.00	0.00	2,500.00	5,000.00	25,000.00	Several grant apps in process, but no decisions/awards yet.
4090 - Foundation Grants	0.00	15,000.00	0.00	30,000.00	55,000.00	Several grant apps in process, but no decisions/awards yet.
Total 4045 - Grants	5,144.66	19,200.00	15,685.98	50,400.00	500,500.00	
4100 - In-Kind Donations						
4105 - In-Kind-Materials						
4120 - In Kind - Businesses	-236.50	1,000.00	6,995.15	4,000.00	9,650.00	Add'l furnaces donated (9/16 mtg discussion)
4140 - In Kind - HFHI	2,565.00	3,000.00	5,477.00	19,242.00	35,188.00	CIP delayed (8/19 mtg discussion)
Total 4105 - In-Kind-Materials	2,328.50	4,000.00	12,472.15	23,242.00	44,838.00	
4150 - In-Kind-Svcs/Rentals						
4170 - In Kind - Businesses	6,300.00	5,041.00	17,949.91	41,921.00	140,011.00	CIP delayed (8/19 mtg discussion)
Total 4150 - In-Kind-Svcs/Rentals	6,300.00	5,041.00	17,949.91	41,921.00	140,011.00	
Total 4100 - In-Kind Donations	8,628.50	9,041.00	30,422.06	65,163.00	184,849.00	
4200 - Sale to Homeowners	0.00	0.00	0.00	0.00	1,029,000.00	
4400 - Resale Store Income						
4410 - Resale Store Income Gross	141,238.38	142,475.00	622,645.81	592,000.00	1,691,150.00	
4410-01 - Short/Over Resale Store Inc Gro	0.00	20.00	40.90	80.00	240.00	
4410-02 - Purchased Goods/Sales Inventory	14,684.30	11,000.00	52,403.96	50,500.00	154,250.00	
4410-03 - Purchased Paint-Consignment	3,795.00	4,550.00	21,675.00	22,850.00	59,500.00	
4451 - Individual Donation - ReStore	1,882.98	1,100.00	9,276.96	4,800.00	13,750.00	
4520 - ReStore Program Income	1,340.80	3,000.00	6,941.05	12,350.00	37,350.00	Paint Care/scrap
Total 4400 - Resale Store Income	162,941.46	162,145.00	712,983.68	682,580.00	1,956,240.00	Increase in donations/sales
4500 - Other Program Income						
4505 - Mortgage Discount Amortization	13,609.71	15,375.00	60,624.80	61,500.00	184,500.00	
4518 - Repair Program	0.00	0.00	0.00	0.00	7,500.00	
4525 - Vendor Adj/Disc. Income	17.48		334.75			
4526 - Insurance Adjustment	0.00		4,265.99			Ins claim (fence-RS)/UHC rebate
4530 - Application Fees	0.00	0.00	0.00	0.00	1,050.00	
4550 - Late Fee Income	103.38	70.00	241.78	280.00	840.00	
Total 4500 - Other Program Income	13,730.57	15,445.00	65,467.32	61,780.00	193,890.00	
4600 - Other Non-Program Income						
4610 - Dividend Income	1,821.40	1,666.67	9,800.37	6,666.64	20,000.00	
4615 - Interest Income	2,431.47	1,083.33	5,319.79	4,333.36	13,000.00	
4630 - Unrealized Gain/Loss on Income						
4632 - Hsg.Opp.Fdn Interest	-0.99		-3.02			
4633 - Unrealized Invest.Gain/Loss	11,859.89		14,174.44			
Total 4630 - Unrealized Gain/Loss on Income	11,858.90		14,171.42			
4636 - Gain/Loss on Mortgage Sale(s)	233,306.07		233,306.07			Loan sales (5)
4638 - Gain/Loss on Residence Dispos'n	28,591.99	0.00	78,118.03	0.00	60,000.00	Homeowner payoff(s) -2 (9/21 mtg disucssion)
Total 4600 - Other Non-Program Income	278,009.83	2,750.00	340,715.68	11,000.00	93,000.00	
Total Income	487,510.25	224,831.00	1,245,631.66	991,923.00	4,499,479.00	
Gross Profit	487,510.25	224,831.00	1,245,631.66	991,923.00	4,499,479.00	
Expense						
5000 - Program Services						

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5100 · Construction/ReStore Costs						
5102 · Cost of Homes Sold (CIP)	0.00	0.00	-410.00	0.00	1,120,000.00	Account reclass
5106 · Operating Supplies and Tools	363.94	445.00	1,516.74	1,785.00	5,000.00	
5107 · Operational Incidents	75.00		75.00			
5110 · Plan Development	0.00		474.00			
5114 · Storage	100.00	100.00	400.00	400.00	1,200.00	
5117 · Const. Equip Maint/Rentals	0.00		391.65			Lawnmower repairs General supplies replaced/scaffolding (9/16 mtg discussion)
5118 · Const Supplies and Tools	157.43	375.00	4,137.48	750.00	1,500.00	
5120 · Warranty Expense	2,903.10	1,363.64	4,196.97	4,090.92	15,000.00	
5123 · Cost of Repairs-Repair Prgm	350.66	0.00	818.29	0.00	7,500.00	
Total 5100 · Construction/ReStore Costs	3,950.13	2,283.64	11,600.13	7,025.92	1,150,200.00	
5104 · Liability/E&O Insurance	0.00	0.00	7,638.78	7,922.00	20,090.00	
5105 · Building & Personal Prop Ins.	0.00	0.00	2,490.34	2,500.00	17,225.00	
5200 · Other Mission Specific Costs						
5202 · Property Tax	0.00	0.00	0.00	0.00	75.00	
5203 · Mortgage Discount Expense	0.00	0.00	0.00	0.00	440,000.00	
5204 · Closing Costs	142.00	0.00	142.00	0.00	10,640.00	
5204-1 · Loan Sale(s) Fee	12,590.84		12,590.84			
5206 · Credit Checks	0.00	135.00	125.00	135.00	1,665.00	
5206-1 · Background Checks	24.00	45.00	60.00	45.00	195.00	
5208 · Volunteer Expense	331.97	930.00	2,155.51	3,225.00	9,100.00	Drinks/snacks for volunteers/tent purchase for event(s)
5208-1 · Volunteer Appreciation Event	0.00	0.00	0.00	0.00	10,000.00	
5208-2 · First Aid & Safety Training	0.00	0.00	0.00	150.00	600.00	
5208-3 · Adopt-A-Day	-226.55		555.53			ADA(s) meals - (tracking ADA's separately - budget included in #5208)
5208-4 · Special Groups	0.00		510.00			NCCC (not a budget item) Timing of actual vs budget (GIK)
5209 · Professional Licenses	307.00	0.00	457.00	165.00	1,010.00	
5210 · Dedications & Groundbreakings	34.24	450.00	180.70	450.00	1,400.00	
5211 · Homeowner Classes	166.99	100.00	490.65	400.00	1,200.00	
5212 · Family Selection & Support						
5214 · Loan Servicing	0.00	0.00	836.00	850.00	4,099.00	
Total 5212 · Family Selection & Support	0.00	0.00	836.00	850.00	4,099.00	
Total 5200 · Other Mission Specific Costs	13,370.49	1,660.00	18,103.23	5,420.00	479,984.00	
5220 · International Tithe Expense	0.00	0.00	29,482.77	17,500.00	70,000.00	1st qtr 10% of unrestricted donations
5250 · Compensation Accounts-Prgm						
5255 · Wages-Pgm Svcs	77,641.89	90,875.87	307,019.90	355,503.57	1,138,390.49	(8/19 mtg discussion) Not all employees currently participating
5270 · Employer SIMPLE-IRA Match	440.86	889.26	1,986.43	3,557.06	10,671.14	Not all employees currently participating
5280 · Other Employee Benefits	8,682.43	10,892.91	35,600.80	43,571.60	130,714.88	Actual prem came in lower than budget amt
5290 · Workers Comp Ins.	4,590.52	5,812.25	18,361.30	23,249.06	54,054.96	
5291 · Recruitment	0.00	0.00	0.00	0.00	150.00	
5295 · Americorp/VISTA	0.00	0.00	0.00	0.00	10,000.00	
6560 · Employer Payroll Taxes	8,596.64	10,315.64	32,942.96	41,262.40	128,377.88	
Total 5250 · Compensation Accounts-Prgm	99,952.34	118,785.93	395,911.39	467,143.69	1,472,359.35	(8/19 mtg discussion)
5315 · Bank & Credit Card Fees	2,395.37	2,075.00	10,591.11	8,445.00	23,745.00	More sales Atty service(s) - (includes GIK amts)
5320 · Legal Fees	0.00	1,000.00	2,564.23	1,325.00	2,475.00	
5325 · Dues/Subscriptions	20.00	0.00	11,114.59	9,212.63	15,081.50	(8/19 & 9/21 mtg discussion)
5332 · Office Supplies	172.77	458.42	1,403.09	1,458.64	5,301.00	
5335 · Payroll processing fee	313.15	334.14	1,253.84	1,336.38	4,009.50	
5340 · Telephone and Internet	1,277.12	1,653.87	4,924.06	5,467.27	16,172.00	
5350 · Postage and Shipping	118.34	85.40	408.83	354.94	1,079.80	
5355 · Staff Appreciation	69.24	340.00	583.51	1,430.00	4,525.00	
5356 · Uniforms	0.00	0.00	0.00	200.00	200.00	
5360 · Occupancy Expense						
5361 · Building Equipment & Repairs	0.00	0.00	605.00	975.00	8,000.00	
5362 · Office Rent	438.46	438.90	1,752.38	1,755.60	5,266.80	

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5363 - Trash Removal	1,188.00	1,500.00	5,742.00	6,000.00	17,600.00	
5364 - Utilities	1,577.06	2,010.00	6,596.92	8,040.00	24,120.00	
5367 - Security	156.90	176.00	5,209.27	5,274.00	13,112.00	
5368 - Janitorial	1,145.39	862.00	4,138.39	3,498.00	10,537.00	Portable potty's (deconstruction)
Total 5360 - Occupancy Expense	4,505.81	4,986.90	24,043.96	25,542.60	78,635.80	
5370 - Vehicle Expense						
5371 - Vehicle Expense						
5371A - Vehicle - Tax/Lic	68.57	0.00	699.44	560.00	1,336.00	
5371B - Vehicle - Insurance	0.00	0.00	5,339.00	5,342.50	9,952.13	
5371C - Vehicle - Fuel/Propane	989.06	1,341.67	4,965.44	5,441.64	15,350.00	
5371D - Vehicle - Maintenance	17.30	1,000.00	9,216.06	2,800.00	4,600.00	General repair/maint on vehicle(s) (9/21 mtg discussion)
5371F - Vehicle Lease	886.28	1,886.28	4,431.40	7,545.12	22,635.36	
Total 5371 - Vehicle Expense	1,961.21	4,227.95	24,651.34	21,689.26	53,873.49	
5373 - Vehicle/Equipment Rental	125.00	200.00	1,721.97	800.00	2,400.00	Mthly POD/trailer rental(s)
5375 - Office Trailer						
5375-1 - Office Trailer -Expense/Repairs	306.00	0.00	306.00	0.00	1,000.00	
Total 5375 - Office Trailer	306.00	0.00	306.00	0.00	1,000.00	
Total 5370 - Vehicle Expense	2,392.21	4,427.95	26,679.31	22,489.26	57,273.49	
5380 - Printing and Publications						
5386 - Advertising & Marketing	4,943.67	6,500.00	28,382.42	26,000.00	78,000.00	
5388 - IT	841.92	1,165.00	10,265.27	11,580.00	23,860.00	
5380 - Printing and Publications - Other	778.55	0.00	884.23	1,537.50	5,100.00	
Total 5380 - Printing and Publications	6,564.14	7,665.00	39,531.92	39,117.50	106,960.00	
5376 - Maintenance (copier)	52.01	28.00	161.11	112.00	336.00	Increase in internal printing
5400 - Confs, Mtgs, Prof'al Dev'mt	545.89	669.00	2,826.06	2,903.00	8,478.00	
5410 - Interest	2,751.05	2,751.05	11,293.34	11,293.34	33,019.60	
5420 - Depreciation, Depletion etc.						
5422 - Depreciation - Vehicle	858.33	858.33	3,433.32	3,433.32	10,299.96	RS additional capital expense unknown at time of budget prep
5423 - Depreciation - Office Equip	892.50	268.30	3,570.00	1,073.20	3,219.60	
5424 - Depreciation - Building Equip	29.62	29.62	118.48	118.48	355.44	
5425 - Depreciation - Construction Equ	699.97	699.97	2,799.88	2,799.88	8,399.64	
5426 - Depreciation - Building	4,327.17	4,327.17	17,308.68	17,308.68	51,926.04	
5428 - Depreciation-Software	0.00	44.44	0.00	177.76	533.28	
Total 5420 - Depreciation, Depletion etc.	6,807.59	6,227.83	27,230.36	24,911.32	74,733.96	
5450 - Expense Reimbursement						
5452 - Mileage & Parking Expense	603.84	300.84	2,168.29	1,230.81	3,600.00	Add'l construction/volunteer mileage (not a budget item)
Total 5450 - Expense Reimbursement	603.84	300.84	2,168.29	1,230.81	3,600.00	
5490 - Other Expenses						
5570 - Cost of Purchased Mdse Sold	7,522.36	6,865.00	28,296.86	27,820.00	78,000.00	
5571 - Consignment Purchase	3,438.35	2,630.00	12,341.00	10,740.00	30,000.00	
5572 - Cash Short and Over	0.00	20.00	40.90	80.00	240.00	
Total 5490 - Other Expenses	10,960.71	9,515.00	40,678.76	38,640.00	108,240.00	
Total 5000 - Program Services	156,822.20	165,247.97	672,683.01	702,981.30	3,753,724.00	
7000 - Management and General						
7104 - Liability/E&O Insurance	0.00	0.00	1,364.36	1,370.00	2,809.00	
7250 - Compensation Accounts-Mgmt/Genl						
7255 - Wages-Mgmt/Genl	7,870.87	7,744.70	31,658.10	30,978.80	135,146.37	
7270 - Employer SIMPLE-IRA Match	173.02	412.52	942.47	1,650.07	4,950.23	
7280 - Other Employee Benefits	1,164.21	1,222.49	4,642.90	4,889.93	14,669.85	
7290 - Workers Comp Insur	819.74	810.00	3,279.35	3,240.00	7,533.00	
Total 7250 - Compensation Accounts-Mgmt/Genl	10,027.84	10,189.71	40,522.82	40,758.80	162,299.45	
7310 - Accounting Fees	0.00	12,150.00	250.00	12,150.00	14,100.00	
7315 - Dues/Subscriptions	0.00	0.00	2,859.13	2,020.00	3,250.00	
7320 - Legal Fees	2,612.50	0.00	7,788.27	250.00	1,000.00	GIK (atty HR reviews)
7325 - Credit Card Fees	54.15	55.00	151.20	255.00	800.00	
7332 - Office Supplies	6.88	56.00	860.58	224.00	672.00	Add'l office furniture purchase
7335 - Payroll processing fee	55.93	57.92	223.96	231.62	695.52	
7340 - Telephone and Internet	219.12	250.00	990.97	1,000.00	3,000.00	
7350 - Postage and Shipping	89.03	48.60	312.10	194.40	583.20	

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7355 · Staff Appreciation	10.23	25.00	79.18	130.00	725.00	
7356 · Board of Directors	8.99	500.00	2,283.84	525.00	1,000.00	BOD assessment (CBG - reimbursement in #4050)
7360 · Occupancy Expense						
7362 · Office Rent	730.77	731.50	2,923.81	2,926.00	8,778.00	
7364 · Utilities	118.03	180.00	472.63	720.00	2,160.00	
7368 · Janitorial Expense	53.85	93.00	354.88	372.00	1,271.00	
Total 7360 · Occupancy Expense	902.65	1,004.50	3,751.32	4,018.00	12,209.00	
7370 · Equipment Costs						
7376 · Maintenance (copier)	52.00	47.00	233.85	188.00	564.00	Increase in internal printing
Total 7370 · Equipment Costs	52.00	47.00	233.85	188.00	564.00	
7380 · Printing and Publications	60.80	0.00	60.80	0.00	200.00	
7388 · IT	443.78	476.00	3,403.54	2,184.00	6,832.00	IT software upgrade/new laptop
7400 · Confs, Mtgs, Prof'al Dev'mt						
7405 · Advocacy	0.00	0.00	0.00	125.00	500.00	
7400 · Confs, Mtgs, Prof'al Dev'mt - Other	0.00	0.00	546.90	625.00	3,332.00	
Total 7400 · Confs, Mtgs, Prof'al Dev'mt	0.00	0.00	546.90	750.00	3,832.00	
7450 · Expense Reimbursement						
7452 · Mileage & Parking Expense	129.34	0.00	263.63	302.00	913.07	
Total 7450 · Expense Reimbursement	129.34	0.00	263.63	302.00	913.07	
Total 7000 · Management and General	14,673.24	24,859.73	65,946.45	66,550.82	215,484.24	
8000 · Fundraising						
8104 · Liability/ E&O Insurance	0.00	0.00	1,364.36	1,370.00	2,809.00	
8250 · Compensation Accts-Fundraising						
8255 · Wages-Fundraising	20,022.24	23,613.84	83,090.20	94,455.38	283,366.10	Vacant position(s) Not all employees currently participating
8270 · Employer SIMPLE-IRA Match	186.96	441.67	1,018.03	1,766.64	5,300.00	Not all employees currently participating
8280 · Other Employee Benefits	1,782.70	2,877.78	6,776.80	11,511.11	34,533.35	
8285 · Temporary Contract Staff	647.50	700.00	2,597.50	2,800.00	8,400.00	
8290 · Workers Comp Ins.	819.74	810.00	3,279.35	3,240.00	7,533.00	
8295 · Americorp/VISTA	0.00	0.00	0.00	0.00	10,000.00	
Total 8250 · Compensation Accts-Fundraising	23,459.14	28,443.29	96,761.88	113,773.13	349,132.45	
8300 · Fundraising Expense	203.53	1,850.00	1,130.08	4,025.00	18,395.00	
8315 · Dues & Subscriptions	0.00	392.50	3,393.15	3,407.00	5,600.00	
8325 · Credit Card Fees	450.25	700.00	1,288.12	1,260.00	6,732.00	
8332 · Office Supplies	2.92	55.92	522.63	692.76	1,746.00	
8335 · Payroll processing fee	55.92	57.92	223.95	231.62	694.98	
8340 · Telephone and Internet	342.45	325.00	1,302.01	1,300.00	3,900.00	
8350 · Postage and Shipping	55.55	26.00	352.40	433.00	2,337.00	
8355 · Staff Appreciation - Dev	2.68	25.00	110.26	130.00	750.00	
8360 · Occupancy Expense						
8362 · Office Rent	730.77	731.50	2,923.81	2,926.00	8,778.00	
8364 · Utilities	118.03	180.00	472.64	720.00	2,160.00	
8368 · Janitorial	67.31	93.00	333.21	372.00	1,271.00	
Total 8360 · Occupancy Expense	916.11	1,004.50	3,729.66	4,018.00	12,209.00	
8370 · Equipment Costs						
8376 · Maintenance (copier)	65.00	47.00	246.86	188.00	564.00	Increase in internal printing
Total 8370 · Equipment Costs	65.00	47.00	246.86	188.00	564.00	
8380 · Printing and Publications						
8386 · Advertising & Marketing	0.00	25.00	0.00	1,600.00	17,200.00	
8380 · Printing and Publications - Other	60.80	655.00	2,489.69	4,670.00	18,580.00	
Total 8380 · Printing and Publications	60.80	680.00	2,489.69	6,270.00	35,780.00	
8388 · IT	487.77	607.99	3,543.50	4,306.96	15,368.33	
8400 · Confs, Mtgs, Prof'al Dev'mt	210.32	475.00	3,293.12	3,830.00	10,800.00	
8440 · Promotional Expense	650.05	99.00	2,304.44	6,691.00	16,083.00	
8452 · Mileage & Parking Expense	559.49	180.00	2,079.35	960.00	3,810.00	Add'l networking travel
Total 8000 · Fundraising	27,521.98	34,969.12	124,135.46	152,886.47	486,710.76	
Total Expense	199,017.42	225,076.82	862,764.92	922,418.59	4,455,919.00	
Net Ordinary Income	288,492.83	-245.82	382,866.74	69,504.41	43,560.00	
Net Income	288,492.83	-245.82	382,866.74	69,504.41	43,560.00	